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BROKEN ARROW PUBLIC SCHOOLS
Educating Today Leading Tomorrow

Contract Committee Review Request
MUST BE COMPLETED IN FULL

Date: March 28, 2022

Contract/Agreement Vendor:
Name of Vendor & Contact Person

Vendor Email Address

Accept and approve the NEW agreement between Broken Arrow Public Schools and SumnerOne to purchase ten (10) Canon multi-functional
Describe Contract (Technology, program, consultant-prof Development, etc.)
Please use Summary below to fully explain the contract purchase, any titles, and details for the Board of Education to review.

Reason/Audience to benefit

BOE Date Amount of agreement

Person Submitting Contract/Agreement for Review:

PLEASE SEND THROUGH APPROPRIATE APPROVAL ROUTING BEFORE SENDING TO BOARD CLERK

Principal &/or Director or Administrator:

Does this Contract/Agreement utilize technology? YES/NO
 If yes, Technology Admin:

Leadership Team Member:

Funding Source:
Fund/Project OCAS Coding

Consent
 Action

Accept and approve the NEW agreement between Broken Arrow Public Schools and SumnerOne to purchase ten (10) Canon multi-functional printers for nine sites: BAFA, ECMS, ESC, PAC, Country Lane Intermediate, Country Lane Primary, Oliver MS, Options Academy, Sequoyah MS, Wolf Creek Elementary. Total cost to the District is \$53,734.00.
 SumnerOne NASPO – Oklahoma Lead State Master Agreement #140595 & Canon Participating State Addendum #SW1034. The pricing offered via this contract is advantageous for the District. The national solicitation is in compliance with the District's purchasing policy.

Summary *This area must be complete with full explanation of contract*

The Contract/Agreement should be received at least 2 weeks prior to a Board Meeting to ensure placement on the Agenda. The Contract Committee meets most Tuesdays at 8:00a.m. All Contracts/Agreements, regardless the amount, must be first approved by the Contract Committee and then presented to the Board of Education for approval and signature. The item will be placed on Electronic School Board for the board agenda by Janet Brown. By following this process, the liability of entering into an agreement is placed with the district rather than an individual.



My Recommendation for:

Broken Arrow Public Schools

Ashley Bowser and Ali Shehada

8 – C3835i and 2 – 4735i MFP

Proposal 1

March 25, 2022

Purchase Option – PART 1

NASPO – Oklahoma Lead State Master Agreement # 140595

Canon Participating State Addendum # SW1034

Prepared by:
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Working with SumnerOne means starting with a simple promise:
We are the one company who can deliver day after day, year after year. Other companies can copy our approach, but they can't copy our expertise and experience.

One Team

Every member of our locally based, experienced team is as dedicated to improving your business as you are. We are consultants, not salespeople. We're not here to sell you printers and copiers. We're here to learn what it will take to help your business run more smoothly and efficiently. With the right equipment, in the right places in your organization, even across multiple locations.

One Partner

We can coordinate all your IT and document management needs, from copiers and printers to information storage and security.

One Source

No one can make finding and leasing equipment easier. We own our own leases, so there are never hidden fees or surprise charges, and upgrading is straight-forward and hassle-free.

One Call

If anything goes wrong, call us and we'll be there. Our uptime guarantees are the best in the industry. Our local technicians will respond to your call within four hours. Guaranteed.

One Community

From our community service projects to sustainability efforts, we know that our people and our efforts can make a real difference.

Welcome to the one place where everything works.

- Large Format Printers & Scanners
- Multifunction Printers and Copiers
- Digital Presses
- Document Management
- Workgroup Printers & Scanners
- Software & Apps
- Managed Print Services
- Enterprise Content Management (ECM)
- Surveillance & Entry Access



Recommendation Configurations

Color MFP - Canon ImageRUNNER Advance DX C3835i

35ppm, 2,200 Sheet Capacity + 100 Sheet MPT, Print up to 12"x18"

Canon ImageRUNNER Advance DX C3835i	\$	3,460.00
Cassette Feeding Unit - AW1	\$	730.00
Inner Finisher - L1	\$	650.00
Super G3 FAX - BH1	\$	447.00
Power Conditioner/Strip	\$	135.00
TOTAL per unit w/ FAX	\$	5,422.00
TOTAL per unit w/o FAX	\$	4,975.00

Black & White MFP – Canon ImageRUNNER Advance DX 4735i

35ppm, 3,550 Sheet Capacity + 100 Sheet MPT, Print up to 11"x17"

Canon ImageRUNNER Advance DX 4735i	\$	3,186.00
High Capacity Cassette Feeding Unit - B1	\$	805.00
Inner Finisher - J1	\$	651.00
Single Pass DADF - BA1	\$	402.00
Super G3 FAX - BF1	\$	475.00
Power Conditioner/Strip	\$	135.00
TOTAL per unit w/ FAX	\$	5,654.00
TOTAL per unit w/o FAX	\$	5,179.00

Supplies Pricing – Bulk Order

Model	BA Schools Price	Retail Price	Approximate Toner Yield @6% Coverage
6870i	138	180	71,500 Images
4735i	98	127.82	42,100 Images
4751i	98	127.82	42,100 Images
C3830K	77	100.58	36,000 Images
C3830C	122	159.94	19,000 Images
C3830M	122	159.94	
C3830Y	122	159.94	

Staples – Bulk Order

P1 Staples. Per Box of 3. \$63/Per Box.

5,000 staples per cartridge.

NOTE – TONER and Staple Quote will be updated July 2022 for the 2022-2023 school year. Current supply quote good through June 2022.

System Implementation and Support Includes:

- Delivery & Installation
- Canon Training
- Local Representation

Purchase Proposal Summary

Purchase option for 10 Canon MFP units.

8 Canon ImageRUNNER Advance DX C3835i with FAX (Color)

2 Canon ImageRUNNER Advance DX 4735i (BW) – no fax

Total Purchase Price - \$53,734.00

NOTE – All items listed on PART 1 proposal are currently IN-STOCK devices at SumnerOne.

Location and Placement Breakdown:

PART 1 Canon SumnerOne Proposal

	Location	Sharp Model	IP Address	Canon Replacement Model	Replacement Cost
	BAFA - Freshman Academy				
1	BAFA - 1st Flr-101-Main Office (Color)	MX-M565N	10.4.1.35	C3835i w/ FAX	\$ 5,422.00
2	BAFA - 1st Flr-890-Nurse	MX-M503U	10.4.1.36	-	
3	BAFA - 1st Flr-Media Center	MX-M623N	10.4.1.37	6870i	
4	BAFA - 2nd Flr-222-1	MX-M623N	10.4.1.38	6870i	
5	BAFA - 1st Flr-149-Workroom	MX-M623N	10.4.1.39	6870i	
6	BAFA - 1st Flr-124-North Wall-1	MX-M503U	10.4.1.41	6870i	
7	BAFA - 1st Flr-154-Music Library	MX-M623N	10.4.1.44	6870i	
8	BAFA - 1st Flr-124-South Wall-2	MX-M565N	10.4.1.46	6870i	
9	BAFA - 2nd Flr-207	MX-M623N	10.4.1.48	4751i	
Total BAFA:					\$ 5,422.00
	ECMS - Ernest Childers Middle School				
10	ECMS - Counseling Office	MX-M623N	10.21.1.153	6870i	
11	ECMS - Rm 131A	MX-M623N	10.21.1.152	6870i	
12	ECMS - 100-Attendance Lobby	MX-M623N	10.21.1.151	4751i w/ FAX	
13	ECMS - Media Center	MX-M503U	10.21.1.150	4735i	\$ 5,179.00
Total ECMS:					\$ 5,179.00
	ESC/PAC				
14	ESC - 3rd Flr-Supt Office (Color)	MX-3110N	10.6.1.1	C3835i w/ FAX	\$ 5,422.00
15	ESC - 3rd Flr-Supt Office B&W	MX-M623N	10.6.1.2	4751i	
16	ESC - 1st Flr-File Rm-1	MX-M623M	10.6.1.18	6870i	
17	ESC - 1st Flr-Box Office	MX-M363N	10.6.1.8	4735i	\$ 5,179.00
Total ESC/PAC:					\$ 10,601.00
	Additional Color Units				
1	Country Lane Intermediate			C3835i w/ FAX	\$ 5,422.00
2	Country Lane Primary			C3835i w/ FAX	\$ 5,422.00
3	Oliver Middle School			C3835i w/ FAX	\$ 5,422.00
4	Options Academy			C3835i w/ FAX	\$ 5,422.00
5	Sequoyah Middle School			C3835i w/ FAX	\$ 5,422.00
6	Wolf Creek Elementary School			C3835i w/ FAX	\$ 5,422.00
Total Color Units:					\$ 32,532.00
Total ALL Locations:				\$	53,734.00

Maintenance:

_____ Broken Arrow Public Schools will self-maintain all Canon equipment and decline SumnerOne Service Maintenance Agreement.

If declining SumnerOne Service Maintenance Plan, signature is required.

Name _____ Title _____ Date _____

P.O. Information:

MAIL:

SumnerOne
Attention: Cheryl Ward
PO Box 470591
Tulsa, OK 74147

EMAIL:

afeatherston@sumnerone.com or cward@sumnerone.com